

MANAGED & OPTIMIZED SECURITY SERVICE



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“Most Cannabis businesses today operate with broken security models. They are: (1) very expensive; (2) operating as a disconnected patchwork; (3) non-compliant; (4) managed by personnel inexperienced with security, and (5) easily breached.”

- Chris Eggers, Founder & CEO



Cannabis Security Evolved to Meet Changing Industry Needs

The Problems

- ◆ Expensive, unreliable guard services
- ◆ Limited coverage and/or broken video monitoring systems
- ◆ Nonexistent and/or broken security processes, standard operating procedures (SOPs)
- ◆ Facility physical vulnerabilities, blind spots, non-compliant with security plans, building code violations
- ◆ Security breaches enabled by security personnel, employees, vendors
- ◆ Security operations non-compliant with state and city regulations
- ◆ Cannabis operators, inexperienced and untrained in security matters, acting as security professionals
- ◆ Products/systems implemented based upon a commissioned salesperson recommendation versus an experienced security professional
- ◆ Vendor agreements with minimal or no liability for non-performance, and limited insurance coverage
- ◆ Insurance: non-compliant with security requirements, coverage gaps, very expensive, policy cancellations

The Solution

Engage a vendor independent security services company to act as a “general contractor” and “one throat to choke” to provide Managed & Optimized Security Services (“MOSS”). MOSS includes managing third-party security services and leveraging new technology in security solutions (e.g. drones).



MOSS Benefits

Significantly Reduce Total Security Costs	Highly Experienced with Regulators & Law Enforcement
Vendor Independent	Reduced Risk of Breaches
Experienced Security Professionals	Dedicated to the Cannabis Industry
Leverage New Technologies to Further Reduce Costs (e.g. Drones)	Customizable, Scalable Managed Services Offerings
Increased Subcontractor Oversight, Accountability & Liability	State, Local, Other Increases in Compliance
Network of Quality Subcontractors & Subject Matter Experts	Consolidated Security Management, Billing & Administration
Company, Premises, Negligent Security, (& Personal) Liability Reductions	Committed to Security “Solutions”