

Managed & Optimized Security Services

Meeting your security objectives, budget and compliance needs



Summary: CCSS has experience working with 40+ licensed cannabis businesses throughout the State of California. Based upon CCSS’ direct experience, most cannabis businesses today operate with broken security models. They are: (A) very expensive; (B) operating as a disconnected patchwork of stand-alone services and capabilities; (C) non-compliant; (D) managed by personnel inexperienced with security matters, and; (E) easily breached. They also have essentially no risk management plans or programs.

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| Problem Examples: | <ol style="list-style-type: none"> 1. Expensive, unreliable guard services 2. Limited coverage, not functioning, unreliable, or non-existing video monitoring systems 3. Limited or time consuming security camera monitoring performed by cannabis staff personnel 4. Conflicting objectives and needs between multi-tenant facility owners and individual cannabis tenants 5. Nonexistent and/or broken security processes, standard operating procedures (SOPs) 6. Facility physical vulnerabilities, blind spots, non-compliant with security plans, building code violations 7. Security breaches enabled by security personnel, employees, vendors | <ol style="list-style-type: none"> 8. Security operations non-compliant with state and local regulations 9. Poor relationships with law enforcement, regulators, municipalities 10. Cannabis operators, inexperienced & untrained in security, acting as security professionals 11. Products/systems implemented based upon a commissioned sales person recommendation versus an experienced security professional 12. Vendor agreements with minimal to zero liability for non-performance, security breaches, limited/no insurance coverage 13. Frequent false alarms, costly fines 14. Insurance: non-compliant with security requirements, coverage gaps/exposures, very expensive, policy cancellations |
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Consequences: (A) very expensive; (B) high risk of breaches; (C) significant inefficiencies/lost time; (D) limited/no recourse against vendors or service providers for non-performance, damages, breaches; (E) disconnected/non-existent risk management, resulting in non-compliances, more liability, higher insurance costs, very limited insurance claim recoveries; (F) potential personal liability for key stakeholders, and; (G) at risk for negligent security and premises liability

Solution: Engage a dedicated security services company to: (1) act as a “general contractor” and “one throat to choke”; (2) provide 24/7/365 Managed & Optimized Security Services (“MOSS”), including third-party services; (3) manage and optimize services into an effective security program with material monthly savings, and; (4) make independent recommendations re: services and products

Client Example: Expanded coverage ~200% (24/7/365); monthly savings ~20% compared to guard, other services

MOSS Customizable & Core Services

Customizable Services:	<ul style="list-style-type: none"> Patrol Services Monitoring Services Drone Services 	<ul style="list-style-type: none"> Guard Services Risk Management Consulting Services
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Core Services:

- Discovery* - objectives, use cases, scope, budget, recommendations, plan, insurance, etc.
- Setup & Onboarding* - service providers, equipment, testing, training, other
- Program Management* - prime contractor responsible for: third-party vendor management (ops, service levels, billing, invoicing, credits, admin); processes; management reporting; liaison with law enforcement and regulators; service level/system audits; other
- Incident Management* – incident response, communication/reporting, vendor action plans, back-to-business plan, insurance liaison/adjuster/claims process, post-mortem
- Reporting & Alerting* - management, incident reporting; immediate alerting of all stakeholders